

Disability Advocates of Kent County
Revenue and Expense
October 2020 - September 2021
Preliminary Year End

Revenue	Budget 2020-2021	Preliminary Y/E September 2021
Government Grant Support	\$ 915,450.40	\$ 927,515.35
Other Grant Support	\$ 206,750.00	\$ 189,750.00
Fee for Service	\$ 974,541.00	\$ 861,769.42
Fee for Service - Consumer Equipment/Pass-Through & Common Notice	\$ 413,840.00	\$ 279,586.78
Invest in Ability Dinner	\$ 64,200.00	\$ 64,205.01
Donations	\$ 100,000.00	\$ 69,926.54
Absolutely Accessible Kent (Event only)	\$ 25,000.00	\$ 12,424.56
Disability Awareness Day/ADA Celeb	\$ 7,500.00	\$ 5,500.00
In-kind	\$ 20,000.00	\$ 8,317.94
Co-pays	\$ 8,000.00	\$ 6,542.75
Miscellaneous	\$ 1,000.00	\$ 10,524.66
Subtotal Revenue	\$ 2,736,281.40	\$ 2,436,063.01
Released from Restriction from prior years	\$ 655,903.97	\$ 655,903.97
Temporarily Restricted for future years	\$ (383,024.47)	\$ (505,445.94)
Operational Revenue	\$ 3,009,160.90	\$ 2,586,521.04
Expense		
Salaries/Wages	\$ 1,406,693.29	\$ 1,374,830.27
Employee Benefits	\$ 380,744.66	\$ 351,500.99
Consulting/Contractual - IT, Payroll, Other	\$ 124,158.00	\$ 116,759.34
Office/Supplies Expense	\$ 52,655.00	\$ 49,124.81
Equipment Lease/Maintenance/Depreciation	\$ 6,460.00	\$ 5,587.79
Dues/Memberships/Other Admin	\$ 26,007.00	\$ 23,283.98
Occupancy	\$ 129,656.00	\$ 129,458.32
Telephone/Internet	\$ 15,240.00	\$ 15,213.64
Travel	\$ 25,287.50	\$ 16,023.59
Conferences/Trainings	\$ 19,375.00	\$ 5,704.17
Marketing/Communications	\$ 17,150.00	\$ 12,363.59
Audit/Legal	\$ 7,500.00	\$ 5,500.00
Insurance	\$ 7,830.00	\$ 7,501.80
Invest in Ability Dinner - Event Expense Only	\$ 12,500.00	\$ 12,495.37
Fundraising, Credit card fees	\$ 11,400.00	\$ 3,468.78
Absolutely Accessible Kent (Event costs only)	\$ 25,000.00	\$ 11,414.05
Dis Aware Day/ADA/Laughfest/Holiday Open House	\$ 7,500.00	\$ 5,369.86
Pass Through - Consumer Equipment	\$ 439,340.00	\$ 276,091.81
Inkind	\$ 20,000.00	\$ 8,317.94
Subtotal Expense	\$ 2,734,496.45	\$ 2,430,010.10
Operational Revenue less Expense	\$ 274,664.45	\$ 156,510.94
Less: Released from Restriction	\$ (655,903.97)	\$ (655,903.97)
Add in Temporarily Restricted	\$ 383,024.47	\$ 505,445.94
Subtotal Change in Net Assets	\$ 1,784.95	\$ 6,052.91
Capital Campaign		
Revenue	\$ 120,000.00	\$ 1,710,413.39
Expense - Design/Strategy Fees	\$ 60,000.00	\$ 98,966.99
Expense - Fundraising	\$ 60,000.00	\$ 103,421.16
Capital Campaign Revenue less Expense	\$ -	\$ 1,508,025.24
Total Revenue	\$ 2,856,281.40	\$ 4,146,476.40
Total Expense	\$ 2,854,496.45	\$ 2,632,398.25
Total Change in Net Assets	\$ 1,784.95	\$ 1,514,078.15