

**Operating Budget
October 2021 - September 2022**

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|---|------------------------|
| Revenue | |
| Government Grant Support | \$ 1,277,701.00 |
| Other Grant Support | \$ 168,000.00 |
| Fee for Service | \$ 1,002,093.25 |
| Fee for Service (Equipment only) | \$ 342,367.00 |
| Copays | \$ 7,000.00 |
| Invest in Ability Dinner | \$ 100,000.00 |
| Invest in Ability Luncheon | \$ - |
| AAK/Legislative/Housing Events | \$ 36,000.00 |
| Donations/General Fundraising | \$ 100,000.00 |
| In-kind | \$ 20,000.00 |
| Miscellaneous | \$ 1,000.00 |
| Total Revenue | \$ 3,054,161.25 |
| Revenue Released from Restriction - Program Only | \$ 493,114.19 |
| Revenue Temp Restricted for Future Years - Program Only | \$ (275,012.16) |
| Operating Revenue | \$ 3,272,263.28 |
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| Expenses | |
| Salaries/Wages | \$ 1,511,022.43 |
| Employee Benefits | \$ 414,023.14 |
| Consulting/Contractual | \$ 210,203.00 |
| Office Expenses | \$ 36,260.88 |
| Equipment Maintenance/Depreciation | \$ 6,923.00 |
| Dues/Memberships/Other Admin | \$ 41,399.66 |
| Occupancy | \$ 120,224.00 |
| Telephone | \$ 15,720.00 |
| Travel | \$ 33,319.00 |
| Conference | \$ 26,721.00 |
| Audit/Legal | \$ 11,500.00 |
| Insurance | \$ 8,132.00 |
| Marketing | \$ 31,070.00 |
| Fundraising Events | \$ 36,400.00 |
| General Fundraising | \$ 5,400.00 |
| Other Events | \$ 40,000.00 |
| Consumer Equipment | \$ 429,367.00 |
| Inkind | \$ 20,000.00 |
| Total Expense | \$ 2,997,685.11 |
| Operational Revenue less Expense | \$ 274,578.17 |
| Revenue Released from Restriction - Program Only | \$ (493,114.19) |
| Revenue Temp Restricted for Future Years - Program Only | \$ 275,012.16 |
| Total Net Change in Assets | \$ 56,476.14 |